Train for Jobs SA Updates

(Data accurate through 8/16)

Applicant & Enrollment Numbers

- 1. Number of individuals who have completed the preliminary intake process
 - 6,417
- 2. Number of individuals pending enrollment in training program
 - 1.675
- 3. Median time from intake to enrollment
 - 39 days
- 4. Number of individuals who have enrolled in a training program
 - The table below provides a breakdown of the 3,149 trainings that 3,069 individuals have enrolled in, including High School Equivalency, OJT, or Short/Long-Term Workforce training through Train for Jobs SA.

| Training Types | Count | % |
|--------------------|-------|---------|
| OJT | 15 | 0.48% |
| HSE | 458 | 14.54% |
| Short or Long-Term | 2,676 | 84.98% |
| Grand Total | 3,149 | 100.00% |

5. Program participation breakdown by industry

• The following table provides a breakdown by industry for the 2,676 trainings that participants have enrolled in for short or long-term training.

| Short or Long-Term Training | | | Detail Summary |
|-----------------------------|-------|---------|-----------------------|
| Industries | Count | % | Referral |
| Business | 428 | 15.99% | Table A |
| IT | 545 | 20.37% | Table B |
| Manufacturing/Logistics | 188 | 7.03% | Table C |
| Medical | 1227 | 45.85% | Table D |
| Trades | 192 | 7.17% | Table E |
| Other | 96 | 3.59% | Table F |
| Grand Total | 2,676 | 100.00% | |

More detailed reports for each industry category are also provided below:

TABLE A: Detailed Business Industry Report

| Business Total | Count | % |
|-----------------------------------|-------|---------|
| Bookkeeping/Accounting Clerk | 123 | 28.74% |
| Human Resources | 113 | 26.40% |
| Administrative Assistant | 55 | 12.85% |
| Office Support Assistant | 35 | 8.18% |
| Human Resources Management Cert. | 31 | 7.24% |
| Entrepreneurship | 29 | 6.78% |
| General Business Operations | 29 | 6.78% |
| Financial Services Representative | 5 | 1.17% |
| Business Admin Associate | 4 | 0.93% |
| Bilingual Customer Service | 4 | 0.93% |
| Grand Total | 428 | 100.00% |

TABLE B: Detailed IT Industry Report

| IT Total | Count | % |
|----------------------------------|-------|---------|
| Computer Support Specialist | 92 | 16.88% |
| Full Stack Software Development | 69 | 12.66% |
| Cybersecurity | 67 | 12.29% |
| Customer Service Representative | 45 | 8.26% |
| Comp TIA Fundamentals | 41 | 7.52% |
| Systems Administrator | 33 | 6.06% |
| Google IT Support Professional | 31 | 5.69% |
| Information Technology | 31 | 5.69% |
| Security Support Specialist | 27 | 4.95% |
| IT Customer Support | 24 | 4.40% |
| Data Science | 24 | 4.40% |
| Information Security & Assurance | 16 | 2.94% |
| Software Development | 8 | 1.47% |
| Network Administrator | 8 | 1.47% |
| Web and Mobile Development | 5 | 0.92% |
| Digital Marketing | 5 | 0.92% |
| Network Support Specialist | 5 | 0.92% |
| Dynamic Advancement Training | 4 | 0.73% |
| Graphic Design | 3 | 0.55% |
| Computer Programming | 3 | 0.55% |
| Cloud Computing | 2 | 0.37% |
| Artificial Intelligence | 2 | 0.37% |
| Grand Total | 545 | 100.00% |

TABLE C: Detailed Manufacturing/Logistic Industry Report

| Manufacturing & Logistics Total | Count | % |
|---------------------------------|-------|---------|
| Commercial Driver's License | 131 | 69.68% |
| Logistics | 19 | 10.11% |
| Advanced Manufacturing | 16 | 8.51% |
| Professional Truck Driving | 13 | 6.91% |
| Warehouse Operations | 4 | 2.13% |
| Supply Chain Technician | 3 | 1.60% |
| Machine Tool Operator | 1 | 0.53% |
| Certified Logistics Associate | 1 | 0.53% |
| Grand Total | 188 | 100.00% |

TABLE D: Detailed Medical Industry Report

| Medical Total | Count | % |
|--------------------------------------|-------|---------|
| Medical Assistant | 268 | 21.84% |
| Registered Nurse | 189 | 15.40% |
| Medical Billing and Coding | 137 | 11.17% |
| Phlebotomy | 123 | 10.02% |
| Certified Nurse Assistant | 78 | 6.36% |
| Medical Front Office | 76 | 6.19% |
| Pharmacy Technician | 72 | 5.87% |
| Dental Assistant | 49 | 3.99% |
| Patient Care Technician | 47 | 3.83% |
| Licensed Vocational Nurse | 42 | 3.42% |
| Certified Rhythm Analysis Technician | 41 | 3.34% |
| Diagnostic Medical Sonographer | 17 | 1.39% |
| Radiography Tech | 16 | 1.30% |
| Dental Hygienist | 14 | 1.14% |
| Occupational Therapy Assistant | 12 | 0.98% |
| Invasive Cardiac Technology | 10 | 0.81% |
| Physical Therapy Assistant | 10 | 0.81% |
| Respiratory Care | 9 | 0.73% |
| Health Information Technology | 6 | 0.49% |
| Surgical Tech | 5 | 0.41% |
| Electronic Health Records Specialist | 5 | 0.41% |
| Tandi Medical Apprenticeship | 1 | 0.08% |
| Grand Total | 1,227 | 100.00% |

TABLE E: Detailed Trades Industry Report

| Trades Total | Count | % |
|--------------------------|-------|---------|
| Electrical Trades | 64 | 33.51% |
| HVAC | 30 | 15.71% |
| Welding | 22 | 11.52% |
| Window Restoration | 20 | 9.42% |
| Safety Training Campaign | 18 | 10.28% |
| Plumbing | 10 | 5.24% |
| Auto Service Technician | 8 | 4.19% |
| Aircraft Mechanic | 5 | 2.62% |
| Diesel Mechanic | 5 | 2.62% |
| Culinary Arts | 3 | 1.57% |
| Carpentry | 2 | 1.05% |
| Supply Chain Technician | 2 | 1.05% |
| Roofing | 1 | 0.52% |
| Construction | 1 | 0.52% |
| Grand Total | 191 | 100.00% |

TABLE F: Detailed Report for Other Industries

| Other Total | Count | % |
|------------------------------|-------|---------|
| Childcare Development Assoc. | 80 | 83.33% |
| Hospitality Management | 6 | 6.25% |
| Educator Prep Program | 6 | 6.25% |
| Paralegal | 4 | 4.17% |
| Grand Total | 96 | 100.00% |

6. Number and % of enrolled participants who have completed their certification/training program

| Training Status | Count | % of Total |
|------------------------|-------|------------|
| Complete | 911 | 29.68% |

7. Number and % of enrolled participants who have NOT completed certification/training program

| Training Status | Count | % of Total |
|-----------------|-------|------------|
| Dropped | 28 | 0.91% |
| In Progress | 2,130 | 69.40% |

Stipends

- 1. Number of participants receiving stipends
 - 2,162 residents have received stipends while in training.
- 2. Estimated amount of stipends paid
 - \$6,592,643 through July 31, 2021.

On the Job Training (OJT) Update

- 1. Number of applicants who have been placed with an employer
 - 15
- 2. Employers participating
 - The following 64 employers have slots available for On the Job Training:

| Business Hosting OJT | Industry |
|---|----------------|
| A New Life For A New Generation | Professional |
| Advanced Healthcare | Healthcare |
| Allied Healthcare | Medical |
| Artisan Oddities & Entertainment | Sales |
| Axxon Services Inc. | HVAC |
| Bestica | IT |
| Caring Solutions | Medical |
| Carvajal Agencies | Insurance |
| Carvix | Automotive |
| Comfort Suites Alamo Riverwalk | Customer |
| | Service |
| Consolidated Installation Support, LLC | Construction |
| Costa Solutions | Transportation |
| Crosspoint at The Summit | Customer |
| | Service |
| Cruising Kitchens | Hospitality |
| Davies Entertainment | Hospitality |
| Davila Pharmacy | Medical |
| Digital Creative Institute | Marketing |
| Division Laundry | Cleaning |
| Dynamic Advancement | IT |
| Eagle One Towing | Towing |
| Element Kombucha | Manufacturing |
| EO2 Concepts | Manufacturing |
| Forma Automotive | Manufacturing |
| Full of Grace Marketing | Professional |
| GLO's Home Store Furniture | Retail |
| Hero Assemblers | Manufacturing |
| INCELL Corporation | Medical |
| Intensity Paint | Construction |

| Business Hosting OJT | Industry |
|--------------------------------|----------------|
| Light Wings Promotions | Marketing |
| Naomi Child Development Center | Childcare |
| Nissei Plastics | Manufacturing |
| NuPak Medical/Katena | Medical/ |
| | Manufacturing |
| San Antonio Sports Medicine | Medical |
| Palacio Del Rio | Hospitality |
| Pearsall Law Firm, PLLC | Customer |
| | Service |
| Platinum Aviation | Aerospace |
| Randolph's Lawn Care | Construction |
| RCNL, LLC | Warehousing |
| RDR Flooring Services | Construction |
| Reed Candle Company | Administrative |
| RX Technology | IT |
| S.A Leadership Academy | Education |
| SAT Energy | Manufacturing |
| SSG Hotel | Hospitality |
| Sterling Foods | Manufacturing |
| Steven & Sons | Manufacturing |
| Tandi Medical | Medical |
| The Social Being | IT |
| The Vision Source | Manufacturing |
| TL Abbott Investments | Financial |
| Treco Enterprises | Construction |
| True Flavors | Food |
| Toyotetsu (TTTX) | Manufacturing |
| Unifirst | Production |
| Veracity Professional Services | Manufacturing |
| Group | |
| Visionworks | Manufacturing |

| Jorge Herrera Law Firm | Professional |
|-----------------------------|---------------|
| Joyson Safety Systems | Manufacturing |
| La Estrella Home Care | Medical |
| Law Office of Jerry Trevino | Professional |

| VT San Antonio Aerospace | Aerospace |
|--------------------------|-------------|
| Zeitgeist Wellness Group | Medical |
| ZH Airport Hotel | Hospitality |
| ZH Landmark Center Hotel | Hospitality |

Wraparound Support Services

1. Current Case Management Participant Ratios

| Agency | Participants Per Case Manager |
|---------------------------|----------------------------------|
| Alamo Colleges District | 75 - 100 |
| Chrysalis Ministries | 50 |
| Family Service | 65 - 80 |
| Project Quest | 120 |
| Restore Education | 86 |
| Workforce Solutions Alamo | 60 - 80 |

2. Types of issues/obstacles participants are experiencing

- Train for Jobs SA partner agencies document these barriers during intake and refer participants to resources either within their own organization or externally.
- Participants commonly request assistance with the following:
 - o Rent, mortgage, and utility bills
 - o Childcare
 - Textbooks
 - o Work uniforms
 - o Tools needed for skilled trades programs
 - Transportation
 - o Food

Employment

- 1. Number of participants who have been connected to employment
 - 467
- 2. Breakdown of employment by industry/employer

| Industry | Count | % |
|----------------------------|-------|---------|
| Business | 88 | 18.84% |
| IT | 51 | 10.92% |
| Manufacturing & Logistics | 43 | 9.21% |
| Medical | 115 | 24.63% |
| Trades | 52 | 11.13% |
| Other | 112 | 23.98% |
| Pending Partner Data Entry | 6 | 1.28% |
| Total: | 467 | 100.00% |

| Top 10 Employers | Count |
|----------------------------------|-------|
| Methodist Hospital | 31 |
| JR Ramon Demolition | 18 |
| Toyotetsu Texas, Inc | 12 |
| American IT Resource Group, Inc. | 7 |
| TaskUS USA LLC | 7 |
| University Health System | 7 |
| Baptist Health System | 5 |
| Conduent State & Local Solutions | 5 |
| Family Service | 5 |
| Steves and Sons | 5 |
| Goodwill | 4 |

3. Median wage across employed participants

- \$14.00/hour
- All individuals are placed in career paths that have the potential for at least \$15/hour wages in the near future.
- 4. Number of participants earning at least \$15 per hour and higher
 - 212